## BALANCE SHEET

At as 30 Sep 2010

Unit: VND

| ASSETS | Code | Note | 30/09/2010 | 01/01/2010 |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150)$ | 100 |  | 622,389,571,263 | 888,981,606,093 |
| I. Cash and cash equivalents | 110 |  | 29,238,340,891 | 20,212,922,953 |
| 1. Cash | 111 |  | 20,794,638,380 | 19,775,187,952 |
| 2. Cash equivalents | 112 |  | 8,443,702,511 | 437,735,001 |
| II. Short-term financial investments | 120 |  | - | - |
| 1. Short-term investments | 121 |  | - | - |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 63,050,266,623 | 105,689,592,253 |
| 1. Trade accounts receivables | 131 |  | 33,715,194,430 | 76,248,698,138 |
| 2. Advances to suppliers | 132 |  | 12,663,646,364 | 11,897,615,110 |
| 3. Short-term internal receivables | 133 |  |  | 17,543,279,005 |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 138 |  | 16,671,425,829 |  |
| 6. Provision for short-term bad receivables | 139 |  | - | - |
| IV. Inventories | 140 |  | 514,361,436,144 | 749,576,512,019 |
| 1. Inventories | 141 |  | 514,361,436,144 | 749,576,512,019 |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| V. Other short-term assets | 150 |  | 15,739,527,605 | 13,502,578,868 |
| 1. Short-term prepaid expenses | 151 |  | 266,866,914 | 56,978,534 |
| 2. VAT deductible | 152 |  | 67,169,538 | 6,370,697,268 |
| 3. Tax and accounts receivable from State budget | 154 |  | 423,855,139 | - |
| 4. Other short-term assets | 158 |  | 14,981,636,014 | 7,074,903,066 |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 236,486,182,698 | 113,796,134,030 |
| I. Long-term receivables | 210 |  | - |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 230,486,720,480 | 108,638,980,324 |
| 1. Tangible fixed assets | 221 |  | 70,622,470,976 | 58,300,840,910 |
| - Historical cost | 222 |  | 144,645,259,290 | 127,304,980,039 |
| - Accumulated depreciation | 223 |  | (74,022,788,314) | (69,004,139,129) |
| 2. Finance leases fixed assets | 224 |  | - | - |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 |  | 17,119,703,832 | 17,433,663,131 |
| - Historical cost | 228 |  | 19,529,195,399 | 19,514,195,399 |
| - Accumulated depreciation | 229 |  | (2,409,491,567) | (2,080,532,268) |
| 4. Construction in progress expenses | 230 |  | 142,744,545,672 | 32,904,476,283 |
| III. Property investment | 240 |  | ------------ | -------------- |
| - Historical cost | 241 |  | - | - |
| - Accumulated depreciation (*) | 242 |  | - | - |
| IV. Long-term financial investments | 250 |  | 4,128,220,200 | 4,349,041,800 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | 2,250,000,000 | 2,250,000,000 |
| 3. Other long-term investments | 258 |  | 3,591,540,143 | 3,681,020,178 |
| 4. Provision for devaluation of long--term finance investment | 259 |  | (1,713,319,943) | (1,581,978,378) |
| V. Other long-term assets | 260 |  | 1,871,242,018 | 808,111,906 |
| 1. Long-term prepaid expenses | 261 |  | 1,871,242,018 | 808,111,906 |
| 2. Deferred income tax assets | 262 |  | - |  |
| 3. Others | 268 |  | - | - |
| VI. Goodwill | 269 |  | 484,065,073 | 620,219,052 |
| TOTAL ASSETS | 270 |  | 859,359,819,034 | 1,003,397,959,175 |


|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | 30/09/2010 | 01/01/2010 |
| A. LIABILITIES ( $300=310+330$ ) | 300 |  | 502,863,064,888 | 695,177,797,371 |
| I. Short-term liabilities | 310 |  | 440,595,151,677 | 660,893,716,994 |
| 1. Short-term borrowing and debts | 311 |  | 290,392,442,797 | 370,111,212,991 |
| 2. Trade accounts payable | 312 |  | 88,255,692,076 | 195,627,904,477 |
| 3-Advances from customers | 313 |  | 10,126,008,494 | 13,716,824,525 |
| 4. Taxes and liabilities to State budget | 314 |  | 12,188,552,919 | 22,695,963,315 |
| 5. Payable to employees | 315 |  | 2,204,764,300 | 4,610,967,818 |
| 6. Payable expenses | 316 |  | 8,517,717,161 | 27,611,397,801 |
| 7. Accounts payables | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 |  | 12,814,706,455 | 13,923,648,787 |
| 10. Provision for short-term liabilities | 320 |  |  | - |
| 11. Bonus and welfare fund | 323 |  | 16,095,267,475 | 12,595,797,280 |
| II. Long-term liabilities | 330 |  | 62,267,913,211 | 34,284,080,377 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  | 196,966,305 | 125,066,305 |
| 4. Long-term borrowing and debts | 334 |  | 61,529,006,464 | 33,472,944,930 |
| 5. Deferred income tax | 335 |  | 89,954,059 | 89,954,059 |
| 6. Provision for unemployment allowance | 336 |  | 451,986,383 | 596,115,083 |
| 7. Provision for long-term liabilities | 337 |  | - | - |
| B. OWNER'S EQUITY ( $400=410+430$ ) | 400 |  | 348,056,467,998 | 300,654,645,112 |
| I. Capital sources and funds | 410 |  | 348,056,467,998 | 300,654,645,12 |
| 1. Paid-in capital | 411 |  | 284,502,360,000 | 125,775,000,000 |
| 2. Capital surplus | 412 |  | 24,249,537,500 | 5,500,000,000 |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  | (5,961,797,296) |  |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  | - | - |
| 7. Investment and development fund | 417 |  | 276,338,524 | 52,334,-------- |
| 8. Financial reserve fund | 418 |  | 10,699,923,705 | 6,450,280,023 |
| 9. Other fund belong to owner's equity | 419 |  | ------------ | 5,069,157,495 |
| 10. Retained profit | 420 |  | 34,290,105,565 | 105,525,904,074 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | - | - |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
| C. MINARITY INTEREST | 439 |  | 8,440,286,148 | 7,565,516,692 |
| TOTAL RESOURCES | 440 |  | 859,359,819,034 | 1,003,397,959,175 |

## TMT Automobile Joint Stock Company.

## INCOME STATEMENT

Quarter 3/ 2010
Unit: VND

| Items | Code | Note | Quarter 3 <br> Current year | Accumulation Current year |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 6 |
| 1. Sales | 01 |  | 341,971,532,554 | 1,137,718,847,156 |
| 2. Deductions | 02 |  | 240,865,456 | 3,936,963,418 |
| 3. Net sales and services | 10 |  | 341,730,667,098 | 1,133,781,883,738 |
| 4. Cost of goods sold | 11 |  | 302,919,947,467 | 988,287,228,891 |
| 5. Gross profit | 20 |  | 38,810,719,631 | 145,494,654,847 |
| 6. Financial income | 21 |  | 1,040,916,150 | 8,550,305,359 |
| 7. Financial expenses | 22 |  | 17,864,146,253 | 50,076,346,490 |
| Include: Interest expense | 23 |  | 6,144,466,016 | 22,424,008,450 |
| 8. Selling expenses | 24 |  | 8,538,839,387 | 38,131,128,995 |
| 9. General \& administrative exper-----------1) | 25 |  | 9,139,950,265 | 28,330,932,922 |
| 10. Net---------------- | 30 |  | 4,308,699,876 | 37,506,551,799 |
| 11. Other income | 31 |  | 590,909,687 | 1,125,179,564 |
| 12.--------------- | 32 |  | 30,002,048 | 48,924,778 |
| 13. Other profit | 40 |  | 560,907,639 | 1,076,254,786 |
| 14. Profit or loss in joint venture | 45 |  |  |  |
| 15. Profit before tax (50=30+40) | 50 |  | 4,869,607,515 | $\mathbf{3 8 , 5 8 2 , 8 0 6 , 5 8 5}$ |
| 16. Current corporate income tax expenses | 51 |  | 685,769,875 | 5,129,778,266 |
|  | 52 |  | 9,257,340 |  |
| 18. Profit after tax (60 $=50-51-52)$ | 60 |  | 4,174,580,299 | 33,453,028,318 |
| 18.1 Profit after tax of minorities | 61 |  | 221,796,281 | 876,273,934 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 3,952,784,018 | 32,576,754,384 |
| 19. EPS (VND/share) | 70 |  | 139 | 1,210 |

## CASH FLOW STATEMENT

Quarter 3/ 2010 (Direct method)

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 346,870,899,294 | 1,231,943,684,506 |
| 2. Cash paid for supplier | 02 |  | (325,296,520,763) | (794,556,174,814) |
| 3. Cash paid for employee | 03 |  | $(9,007,123,814)$ | $(43,251,022,706)$ |
| 4. Cash paid for interest | 04 |  | $(7,721,959,057)$ | $(25,550,840,467)$ |
| 5. Cash paid for corporate income tax | 05 |  | $(2,632,275,765)$ | $(15,911,791,507)$ |
| 6. Other receivables | 06 |  | 8,021,598,566 | 63,191,318,443 |
| 7. Other payables | 07 |  | (60,351,909,558) | (251,094,751,555) |
| Net cash provided by (used in) operating activities | 20 |  | (50,117,291,097) | 164,770,421,900 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (28,766,356,748) | (121,142,532,796) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term ass | 22 |  | 275,000,000 | 275,000,000 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | - | (919,588,000) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | - | 873,468,000 |
| 5. Cash paid for joining capital in other companies | 25 |  |  | (919,588,000) |
| 6. Withdrawal of capital in other companies | 26 |  |  | 873,468,000 |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 171,679,001 | 1,309,075,342 |
| Net cash used in investing activities | 30 |  | (28,319,677,747) | (119,650,697,454) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  | - |
| 1.-Cash received from issuing stock, other owners' equity | 31 |  |  |  |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  | (5,961,797,296) | (5,961,797,296) |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 325,766,451,860 | 847,887,066,916 |
| 4. Cash paid to principal debt | 34 |  | (223,787,003,592) | (903,290,889,088) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  | - | $(31,443,750,000)$ |
| Net cash (used in) provided by financing activities | 40 |  | 96,017,650,972 | (36,147,731,968) |
|  |  |  |  |  |
| Net cash during the period (20+30+40) | 50 |  | 17,580,682,128 | 9,018,112,478 |
| Cash and cash equivalents at beginning of year | 60 |  | 11,602,257,720 | 20,212,922,953 |
| Influence of foreign exchange fluctuation | 61 |  | 55,401,043 | 7,305,460 |
| Cash and cash equivalents at end of year (50+60+61) | 70 |  | 29,238,340,891 | 29,238,340,891 |

